

## Australian Bulk Alliance 2011/12 Storage and Handling Charges

### Country Sites

#### New South Wales and Victorian Locations

Standard Services (per tonne unless otherwise stated)

Charge Type	Wheat	Barley	Oilseeds	Pulses	Other
<b>Receival</b>	\$11.30	\$12.00	\$13.30	\$14.30	POA
<b>Shrink</b>	0.60%	0.60%	0.75%	1.00%	POA
<b>Outturn</b>	\$2.00	\$2.00	\$2.00	\$2.00	POA
<b>Storage (per month)</b>					
• 2011/12 season	\$1.40	\$1.40	\$1.50	\$1.50	POA
• Prior seasons	\$2.70	\$2.70	\$3.20	\$3.20	POA

Other Services (per tonne unless otherwise stated)

Charge Type	Charge
<b>Outturn Efficiency Surcharges</b>	
• Weekend & Public Holiday Outturns	\$2.00
• Low Volume Outturns #	
➢ 100 – 199 tonnes per day	\$0.25
➢ 50 – 99 tonnes per day	\$0.75
➢ Less than 50 tonnes per day	\$1.25
<b>Re-grade</b>	\$5.00
<b>Title Transfer (Buyer pays)</b>	
• Service Centre	\$0.15
• Manual	\$0.50
<b>Re-delivery</b>	As per receival Charges

# Not applicable at Nhill.

## EXPLANATORY NOTES TO CHARGES

**All charges are subject to, and to be interpreted in accordance with, the Storage and Handling Agreement**

### Country Facility Charges

**Receival** - *applies to receival tonnage (i.e. pre-shrunk tonnes)*

Applies to cover the services of receival, weighing, sampling, classifying including protein and oil testing where applicable, initial storage and ongoing hygiene management in accordance with the Company's commodity protection regime.

**Shrink** - *applies to receival tonnage (i.e. pre-shrunk tonnes)*

A factor deducted for each load delivered. There will be no rebate of shrinkage on Grain received into ABA's country sites and outturned to other BHC facilities.

**Outturn** – *applies to shrunk tonnes*

Applies to all Grain outturned to rail or road transport during normal day shift operations. Outturns at other times incur a \$1.00/mt surcharge.

**Storage** – *applies to shrunk tonnes*

Applies to stored Grain that is commingled and is applied to the opening stock balance at the first day of the month.

Charges for 2011/12 season Grain commence on 1<sup>st</sup> January 2012 until 30<sup>th</sup> September 2012 at all sites other than Tatyoon where charges will commence on 1<sup>st</sup> February 2012 until 30<sup>th</sup> September 2012. Charges for prior seasons Grain commence on 1<sup>st</sup> October 2011 until 30<sup>th</sup> September 2012.

Charges for Storage for non-commingled Grain may be negotiated.

**Outturn Efficiency** – *applies to shrunk tonnes*

Applies to the tonnes outturned per Client per site per day.

**Re-grades** – *applies to shrunk tonnes*

Applies to all Client requested regrades across grades or across seasons. The Company will not undertake regrades that may compromise outturn quality at the Company's Site.

**Title Transfer** – *applies to shrunk tonnes*

Applies to In-Store Transfers – Warehouse to Marketer, Warehouse to Warehouse, Marketer to Marketer - and payable by the Buyer.

**Re-delivery**

Applies to Grain outturned from a Facility and rejected at its destination for reasons beyond the control of the Company and then tendered for re-delivery to any Facility.

## Australian Bulk Alliance 2011/12 Storage and Handling Charges

### Melbourne Terminal

Reference Prices (per tonne unless otherwise stated)

Charge Type	Wheat	Barley	Oilseeds	Pulses	Other
<b>Ship Booking</b>	\$5.00	\$5.00	\$5.00	\$5.00	POA
<b>Receival – Road</b>	\$6.00	\$6.00	\$6.00	\$6.00	POA
<b>Rail</b>	\$5.50	\$5.50	\$5.50	\$5.50	POA
<b>Shrink (ex non ABA)</b>	0.30%	0.30%	0.30%	0.30%	POA
<b>Ship Loading</b>	\$6.00	\$6.50	\$7.50	\$8.50	POA
<b>Container Packing</b>	\$22.00	\$23.00	\$24.00	\$25.00	POA
<b>Domestic Outload</b>	\$10.00	\$10.00	\$10.00	\$10.00	POA
<b>Storage (per week)</b>	\$1.00	\$1.00	\$1.00	\$1.00	POA

Other Services (per tonne unless otherwise stated)

Charge Type	Charge
<b>Fumigation</b>	
• Methyl Bromide	\$4.00
• Phosphine	\$10.00
<b>Blending</b>	\$3.00
<b>Re-grade</b>	\$5.00
<b>Title Transfer (Buyer pays)</b>	
• Service Centre	\$0.15
• Manual	\$0.50
<b>Falling Number Test</b>	\$75 per test
<b>Flow Path Cleaning</b>	\$3,000 per clean
<b>Certificates</b>	\$150
<b>Re-delivery</b>	As per receival Charges
<b>Sample Requests</b>	\$100 per sample
<b>Cancelled Shifts</b>	
• Shipping	\$4,000 per shift
• Receival	\$2,000 per shift

## EXPLANATORY NOTES TO CHARGES

### All charges are subject to, and to be interpreted in accordance with, the Storage and Handling Agreement

#### Port Melbourne Facility Charges

##### **Ship Booking** – *applies to shrunk tonnes*

This charge applies to the booking of nominated monthly shipping capacity. ABA will assess booking applications in accordance with the Port Loading Protocols published on its website. This is a non-refundable charge.

##### **Receival** - *applies to receival tonnage (i.e. pre-shrunk tonnes)*

This charge applies to all Grain received 24 hours per day and covers the services of receival, weighing, sampling, classifying and elevation into storage.

##### **Shrink** - *applies to receival tonnage (i.e. pre-shrunk tonnes)*

Shrink will be deducted at the time of Receival from deliveries from Non-Company Facilities into the Port Terminal.

##### **Ship Loading** – *applies to shrunk tonnes*

Covers untrimmed loading of Grain into vessels from the Port Terminal 24 hours per day. It also covers, shipping related positioning, preparation and any related documentation.

Trimming of a cargo may incur additional charges. Charges will be subject to vessel configuration. Fumigation charges, AQIS charges, port charges, stevedoring charges and any blending or shipping variation charges are additional to this charge.

##### **Container Packing** – *applies to shrunk tonnes*

This service applies to 20' and 40' containers and is for Farmer Dressed bulk Grain (FD bulk) and includes container pickup, AQIS and container inspection, fitting bulkhead, filling container, weighing and delivery to wharf.

##### **Outturn to Road** – *applies to shrunk tonnes*

Minimum tonnage per day is 200 tonnes. This charge applies to services provided on normal working days and normal working hours of 07:00 – 15:30. Services provided during other periods incur a \$3.00/mt surcharge.

##### **Storage** – *applies to shrunk tonnes*

Applies to all commingled Grain in storage as at the start of business each Monday. Additional charges for storage of non-commingled Grain may apply.

##### **Fumigation** – *applies to shrunk tonnes*

This charge applies to the capacity of a storage unit (cell, shed, bunker) in which the Grain is to be fumigated, not the tonnage of Grain received and stored, where:

- I. a Client requests a fumigation;
- II. Live grain insects or any insect subject to quarantine or export restrictions are detected at any stage either during the receival process, while in storage, during or after the loading of the grain onto export vessels, shipping containers or road transport;
- III. ABA accepts infested Grain and fumigates the infested Grain, or

##### **Blending** – *applies to shrunk tonnes*

This Charge will apply where Binned Grades that have been binned separately by ABA are, at the request of the Client, mixed together. Mixing will have occurred if previously identifiable Binned Grades are no longer able to be separated back into the original Binned Grades. This charge applies to mixing within the ABA facility or during the outturn process. The blending charge will also apply if the Client directs that different Binned Grades be Outturned into the same storage vessel of any transport unit. The charge does not apply to tonnage of the major grade.

##### **Re-grades** – *applies to shrunk tonnes*

Applies to all Client requested regrades across grades or across seasons. The Company will not undertake regrades that may compromise outturn quality at the Company's Site.

##### **Title Transfer** – *applies to shrunk tonnes*

Applies to In-Store Transfers – Warehouse to Marketer, Warehouse to Warehouse, Marketer to Marketer - and payable by the Buyer.

##### **Falling Number Test**

Applies to any load of Grain requiring the use of the "falling number test" method to determine or confirm the grade. Testing may be applied at ABA discretion to loads exhibiting signs of weather damage including shot and sprouted grains or where in the sole opinion of the Company the testing is necessary to ensure the quality integrity of grain being accumulated.

**Flow Path Cleaning**

Applies where

- any grain handled for the Client is subsequently found to contain contaminants or properties in excess of the grade specifications or levels of contaminants or other properties not permitted under export or quarantine regulations.
- Export regulations require that the flow path/s used to handle commodity require cleaning.
- Delays to commencement or continuity of shipping due to factors outside of ABA control such as vessels failing survey or delays in cargo accumulation may result in additional Flow Path Cleaning events and costs.
- Grain being handled for the Client is found to contain any contaminant or physical property which ABA determines in its complete discretion presents an unacceptable risk.

**Cancelled Shifts**

Applies where scheduled operations have been delayed or cancelled resulting in cancellation of a shift.

ABA will attempt to mitigate such costs by reallocation of labour to other operations but if, in the sole opinion of ABA, this is not possible the charge will apply.